

## **PAM Awards 2018**



The PAM Awards are the highest regarded of the UK wealth management awards. Each year dozens of managers enter the Awards in an in-depth evaluation process and are reviewed by a panel of leading independent industry professionals. This year was no exception with entrants representing client in excess of 500bn.

Private asset management firms enter themselves for individual award categories via the completion of a category specific submission addressing the criteria highlighted by the Panel and an in-depth questionnaire, including approximately 47 questions across several subject areas, encapsulating: group structure & personnel; investment management process; pooled funds/unlisted securities; regulation and investor protection and fees, charges and interest.

Entry evaluation is carried out via a Judging Panel of leading experts who combine their market expertise to deliver a combination of quantitative performance attribution analysis with their experience of live client portfolios held with managers in the market.

### **Categories:**

Investment Performance - Cautious Portfolios  
Investment Performance - Defensive Portfolios  
Investment Performance - Growth Portfolios  
Investment Performance - High Growth Portfolios  
Emerging Manager  
Investment Product or Service Innovation  
Digital Wealth Solution  
Quality & Clarity of Reporting - Non-Custodian  
Quality & Clarity of Reporting - Custodian  
Client Service Quality - High Net Worth (£1m-£50m)  
Client Service Quality - Ultra High Net Worth (£50m+)  
Total Wealth Solutions Provider - High Net Worth (£1m-£50m)  
Total Wealth Solutions Provider - Ultra High Net Worth (£50m+)

### **The Judging Panel**

James Anderson, Founder & Editor-in-Chief, PAM Insight (Chairman)  
Graham Chambers, Consultant, Dixon Wilson  
Stuart Davies, Partner, LJ Partnership  
John Elder, Managing Director, Knox Investment Consulting  
Claire Evans, Partner, Deloitte  
Mike Farley, Managing Director, Zedra Fiduciary Investment Services  
Graham Harrison, Group Managing Director, Asset Risk Consultants  
Niall Husbands, Director, Intertrust  
Andrew Hutton, Director, AJ Hutton Ltd  
Moricko Kemp, Director, Investment and Treasury, Sanne Group  
Anna Lane, CEO, Wisdom Council  
Stephen McMahon, Managing Director, Jersey, Asset Risk Consultants  
Conrad Montford, Independent Consultant  
Ian Orton, Editor-at-Large, PAM Insight

Nick Pheasey, Partner, KPMG  
Marcus Porter, Director, PwC Investment  
Philip Prettejohn, Senior Partner, Rawlinson & Hunter  
Louise Stoten, Senior Partner, New Quadrant Partners  
James Sykes, Chairman, Saffery Champness  
Chris Tottle, Director, JTFM Investment Consulting  
Henry Wilkes, Founding Partner, Director, Institutional FX Advisory Partners

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